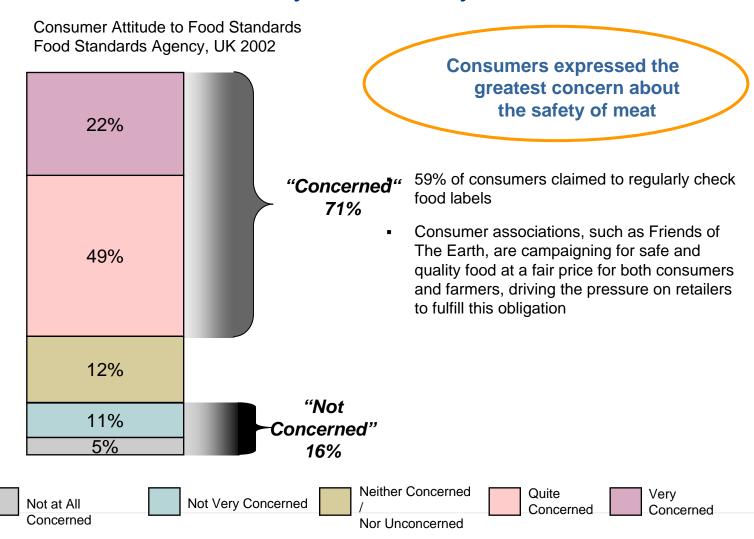


## Leading industry trends (customers)



## Consumers are becoming increasingly aware and concerned about the safety of the food they eat





## Leading industry trends (legislation)

In addition to retailer pressure, legislators' demands are growing,both in response to consumer concern and the increased perceived threat of bio-terrorism

HACCP (Hazard Analysis & Critical Control points)

General Product Safety 92/59

1990 — Food Safety Act 1990

To keep pace with legislation, suppliers will have to put in place sustainable solutions – regulatory requirements are getting progressively tighter and more demanding, not less

2000 — Meat labelling Directive 1760/2000

2001 — GPS Directive 2001/95 (enhanced)

2002 — EU Directive 178/2002 Article 18

Bio-terrorism Act 2002

2003 — FDA Proposals, 6 May 2003

There has been a clear trend towards increased regulatory control since 2000



## Market situation has created many challenges



# **Brewery Automation**

#### **Market Situation**

### **Evolving Market**

- Consolidation, M&A, Integration
- Changing consumption patterns
- Local and premium brands

### **Regulatory Requirements**



- Food Safety
- Traceability
- Packaging & Waste Directive

### Global / Distributed Manufacturing



- Flexibility, Cost Pressures
- Capacity Rationalization
- Complex IT legacy

### **Marketing & Technology**



- Global Branding Strategy
- Product Diversification
- Evolving Technology

## **Resulting Challenges**

#### **Secure / Increase Market Position**

- Timely access to new markets
- Increasing pressure on prices
- Image / Brand protection



### **Supply Chain Management**



- Safety and Recovery
- Integrated traceability solutions

### **Operational / Prod. Excellence**



- Economies of scale / optimization
- Low cost operations
- Equipment standardization

#### **Cost to Innovation**



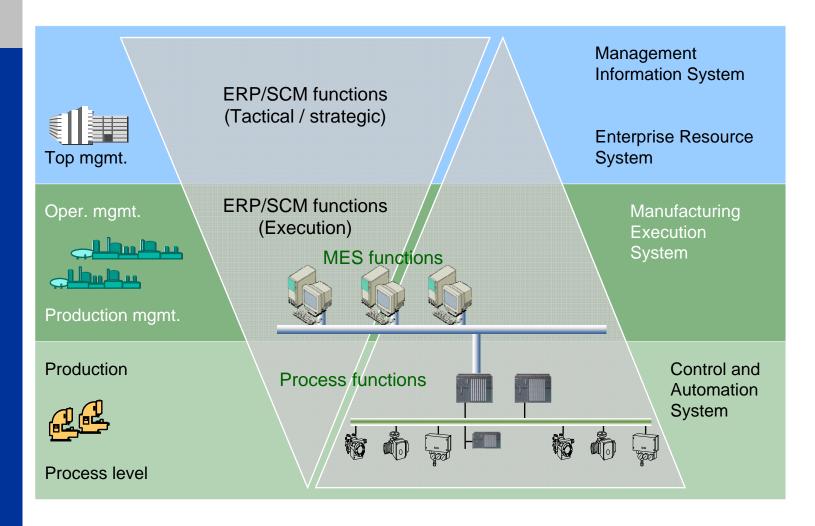
- Consistent quality
- Asset Management
- Fast time-to-market



## Increased productivity with vertical integration









## Trends on Manufacturing Field Level

# Food Tech

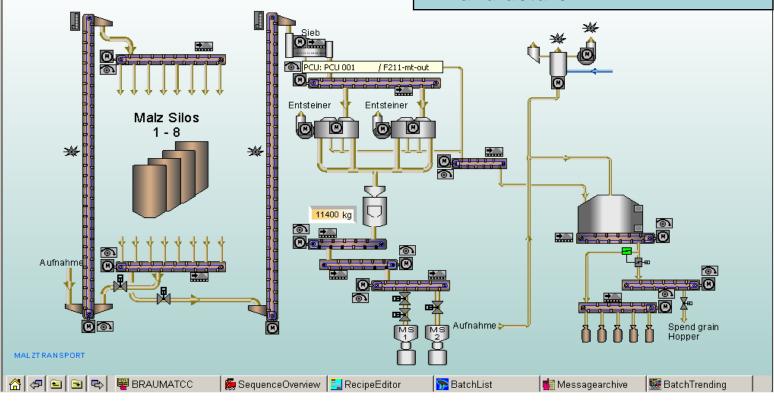
# **Brewery Automation**

## **Process Units**

- Malt Intake
- Malt Transport
- Malt Weighting
- ...

- Automation based on PLCs
- Smart Switchgears, MCCs, Drives, Weighting Systems on fieldbus (Profibus DP)
- Standardisation of fieldbus

- reduction of installation time and costs: cables, cabinets
- diagnostics
- Asset Management
- No dependence to an Electrical Manufacturer





## Trends on Process Field Level

# Food

# **Brewery Automation**

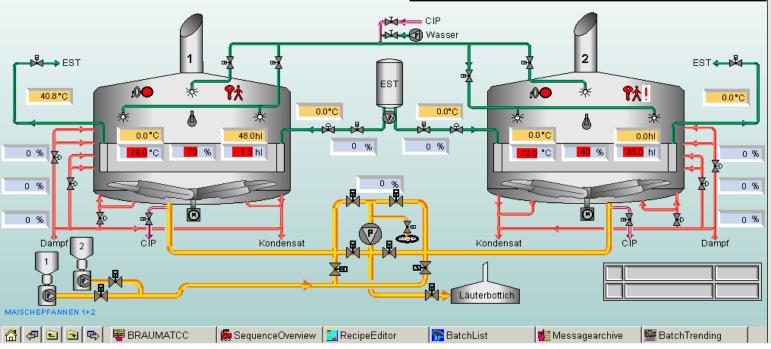
### **Process Units**

- Lautering
- Mashing
- Fermentation
- Maturation...

- Automation based on PLCs or DCS
- Smart Transmetters, Analytics on fieldbus

(FFF or Profibus PA)

- Online configuration
- Fast setup time
- diagnostics
- Maintainability (automatic download of parameters after failure)
- Asset Management





## Trends on Automation Level

# Food

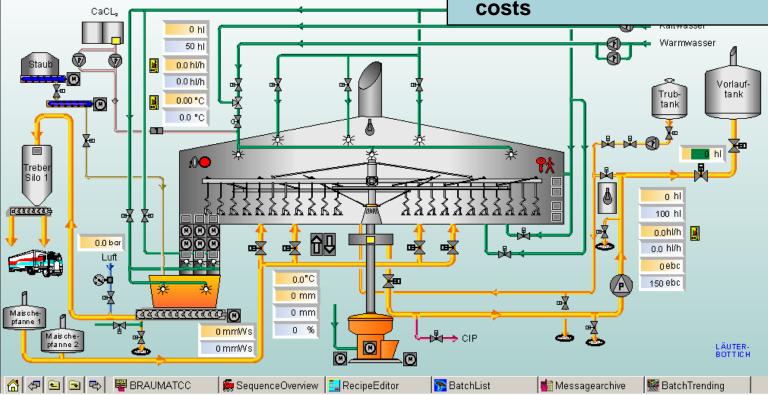
# **Brewery Automation**

### **Process Units**

- Lautering
- Mashing
- Fermentation
- Maturation...

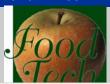
- Central and remote Control
- Batch System (S88), Libraries
- Ethernet as Control Network
- Improvement & standardisation of Engineering Tools (IEC 1131)

- reduced cycle time, increased repeatability
- increased Flexibility
- Openness
- reduced Engineering, Training & Maintenance costs





## Trends on Monitoring & Operation Level



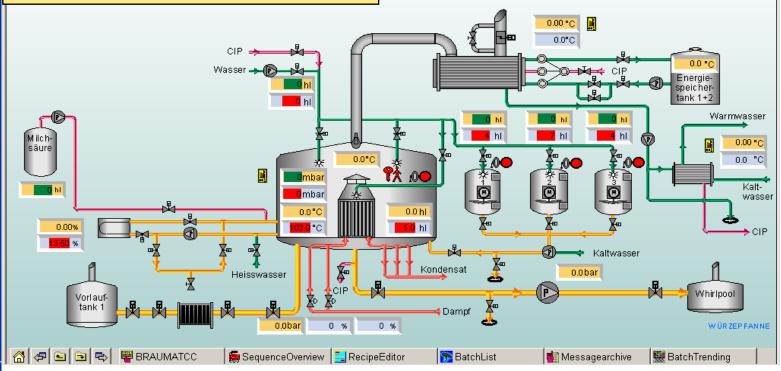
# **Brewery Automation**

## **Process Units**

- Lautering
- Mashing
- Fermentation
- Maturation...

- Central and remote Operation
- Dedicated Libraries
- Integration of LIMS
- Alarm logging / Reports
- Openness (OPC)

- Time of "Palmist" is over
- Real Time Information to Management
- Electronic signature & report
- Mobile Panel, SMS, Web Monitoring...





## **Brewery Overview - Utilities**

# Food

# **Brewery Automation**

## **Process Units**

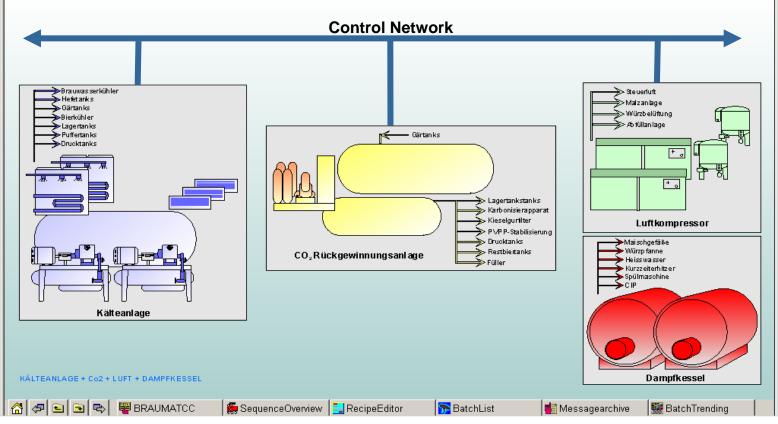
- Compressed Air
- Boiler
- Water Treatment
- Refrigeration...

## Packages delivered by OEM's:

- Compressed Air & Boiler
- Water Treatment Plant
- Refrigeration Plant...

## **Connexion of PLC's improves:**

- centralised monitoring
- standardisation of information
- Energy savings





## Trends in Automation of Filling & Packaging

# Packages provided by OEM's

 Smart Switchgears, MCCs, **Drives, Weighting** 

- **Systems**  Cleaning on fields • Filling
- Packaging...

- reduction of installation time and costs: cables, cabinets
- increase Throughput
- diagnostic reduces downtime
- **Tracking & Tracing**



**Brewery** 

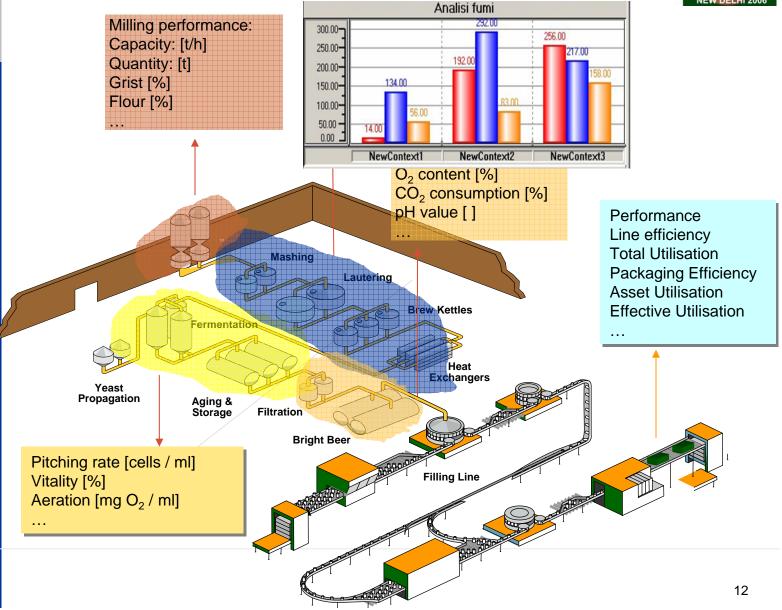
**Automation** 

- Labelling



## T&T: Management and visibility of KPIs

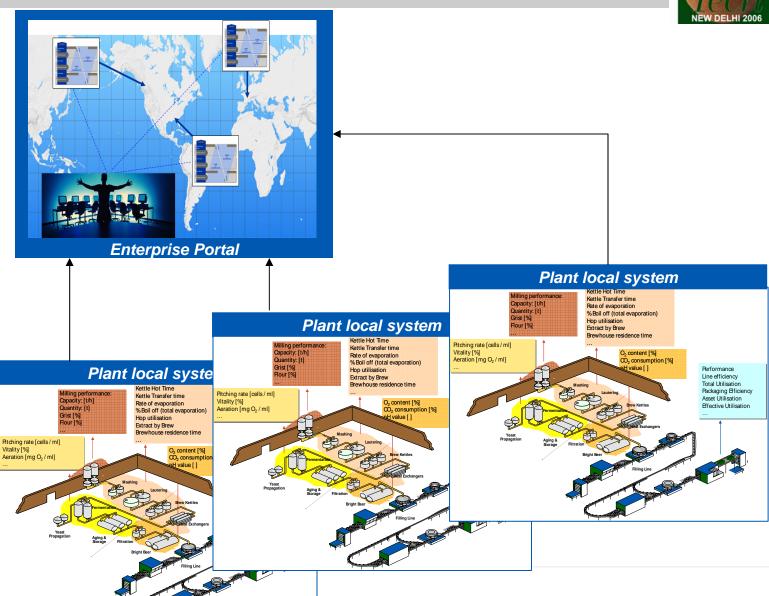
**Brewery Automation** 





## Enterprise wide information management



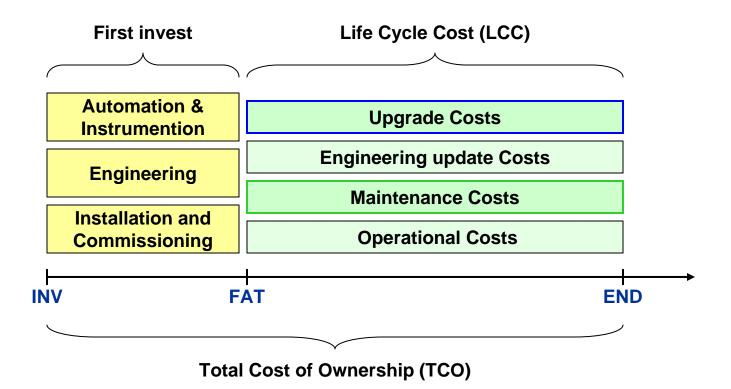




## TCO (Total Cost of Ownership)



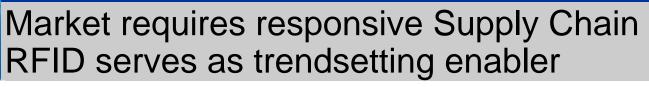
# Consideration of TCO becomes a determinant factor in the choice of a solution



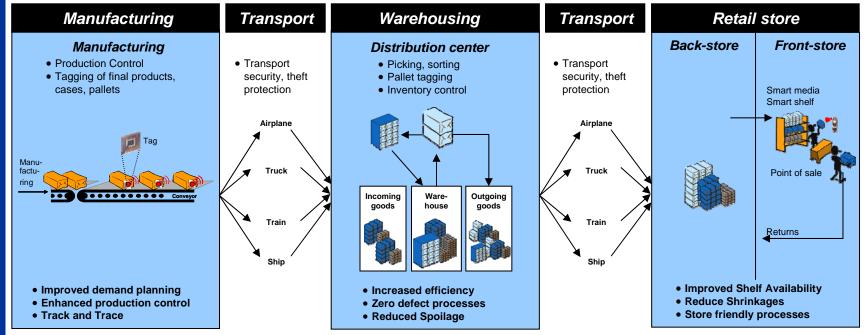
INV = Start Investment

**FAT** = Factory Acceptance Test

**END** = End of Plant Life







### **RFID Solutions**

### Increased Productivity / Reduced Assets / Higher Sales Volume

- Automation of raw materials/goods receiving operations
- Automation of warehouse management or fork-lift guidance
- Automated of order picking
- Asset management internal and external
- Automation of inventory management

- Accurate tracking of products and pallets
- Automated replenishment and inventory management
- Increased warehouse transparency
- Automated communication, checking and guidance



## Automation trends in Breweries

**Brewery Automation** 

- Challenges become tougher
- OEM's and Manufacturer anticipate the market and integrate the new technologies in their solutions
- Affordability of Technology by reduction in price
- "Investment in Automation will lead to readiness to meet future challenges"

Thank you!

**Process Technology** 

